MERCER MARSH **BENEFITS**[™]

Health on Demand

Comprehensive study reveals values, needs, desires, and trepidations of workers - and employers - when it comes to the future of health in general and the role of digital health in particular.

Designed to help companies make critical health care investment decisions over the next five years.

About the Study

What C-suite and senior decision makers across nine sectors

16.564 Who 1,300 Makers

Seven mature and six Where growth markets; Latin America, and Asia

When Fielded in June 2019



Implication:

Six Key Findings and Implications



Strong Business Case for Digital Health

Workers Value Patient-Centered Solutions



of workers say they are much less/less likely to move elsewhere if their employer promotes or sponsors digital health solutions in the workplace

76%

of employers believe an investment in digital health and well-being solutions will have a positive impact on staff energy levels and 6/10 believe promoting or sponsoring digital health solutions will aid staff retention



of employers are very/somewhat likely to invest more in digital health in the next five years



engaging and energizing workers

Implication: For workers, digital health solutions personalized . health care

Implication:

51% App that helps find the right doctor or medical care when and where needed

3





73%

of workers have some or a great deal of trust in their employer's ability to keep their personal health information secure

Four Different Worker Δ Segments to Engage



Distinguished by attitudes towards digital health innovations: level of confidence in employer-sponsored digital heath solutions: and the likelihood of staying with an employer offering these solutions

About half of workers are in Sign Me Up - the group that's most eager to try digital health solutions offered at work

49% an expert doctor anywhere in the world

Out of a list of 15 digital health innovations, these three were rated valuable by the most workers

App that helps find

Implication:

Workers are surprisingly willing to

share health data to

more personalized

and convenient care

receive higher quality,



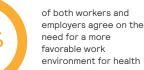
5

3%

Portable and electronic individual and family medical records



High Demand for a Pro-Health Culture



pro-health work important implications for digital

Stark Differences Between 6 **Growth & Mature Markets**

54%

of growth market respondents say they are much less/less likely to move elsewhere



27%

of those in mature markets - if their employer promotes or sponsors digital health solutions

Implication: More workers in growth markets are ready for digital health now, but across all markets, workers are open to digital solutions that address their needs

Implication: Unique worker segments have different attitudes towards health innovation and require tailored approaches

respondents report greater confidence in the digital and well-being solutions

from employers



81% of growth market



VS.

